

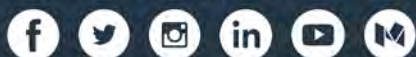
# Queensland Biomedical Voucher Program – Round 2

## Frequently Asked Questions



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## Background

- The Queensland Biomedical 10-Year Roadmap and Action Plan is part of the Queensland Government's \$650 million Advance Queensland initiative to foster innovation and build a more diversified Queensland economy.
- Strategy 2 of the Roadmap looks at actions to make Queensland's biomedical industry more competitive, and support Queensland businesses to grow.
- The Queensland Biomedical Voucher Program is a key initiative of the Roadmap to enhance engagement between Queensland's biomedical capability and national and international companies by supporting opportunities for new networks and partnerships and securing additional private investment in Queensland industry.

**This document is updated regularly as new questions are received. These questions and answers are highlighted in yellow and can be found at the end of the document.**

## 1.0 Questions and answers

### 1.1 How do I apply to the Queensland Biomedical Voucher Program?

All applications must be lodged electronically through the Department of State Development, Manufacturing, Infrastructure and Planning's website.

An application **must** include:

- a completed online application form
- a written quote from the applicant for provision of the proposed services to the national or international client *that clearly identifies the part of the fee to be paid by the client and the part to be supported by the State*
- a letter of commitment from the national or international client
- the applicant's financial statements
- a signed declaration acknowledging acceptance by the applicant of the standard terms and conditions.

### 1.2 What activity/services can funding support from the Queensland Biomedical Voucher Program be used for?

To be funded, an activity/service must support the development of a *clearly defined* biomedical product.

The biomedical product must have the potential for development through use of the applicant's Queensland-based biomedical services which include the following:

- design development and validation services
- building or testing a prototype
- contract development and/or manufacturing services
- contract research services related to the development of a biomedical product\*
- specialist advice or professional services including
  - corporate structuring services, Australian incorporation costs and tax advice including R&D tax incentive advice
  - intellectual property advice and intellectual property registration costs
  - capital raising advice
  - regulatory advice
- commercialisation advice and services
- cost of small items of plant and equipment (capital items) necessary to provide quoted biomedical services to the proposed national/international client as detailed in the application.

The services must be wholly carried out in Queensland and must be completed by the applicant within 18 months of the execution of a funding agreement.

## 1.3 Can the proposed biomedical service be basic research activities?

No, the services must support the development of a biomedical product.

## 1.4 What is a biomedical product?

A **biomedical product** includes:

- medical devices and diagnostics
- pharmaceuticals (traditional and bio-pharmaceuticals; vaccines)
- complementary medicines
- supporting digital technologies – including eHealth.

The biomedical product must be clearly defined and have the potential for development through use of Queensland-based biomedical services.

## 1.5 How advanced should the biomedical product be?

Each proposal will vary but the services should be supporting moving the product further down the product development pipeline.

For example, the services may support the advancement of a biomedical product through testing, development of a prototype or obtaining professional advice specific to the product under development.

However, contract research looking for early stage hits are unlikely to be assessed favourably, as the biomedical product will less likely be in a clearly defined state.

## 1.6 Does pre-clinical work qualify?

Yes, provided the pre-clinical activities support the progression of the development of a biomedical product.

## 1.7 Do clinical trials qualify?

Yes, but refer to Q&A 1.31

## 1.8 What size are the grants under the Queensland Biomedical Voucher Program?

Grants of up to \$250,000 (excluding GST) are available for successful applications.

## 1.9 How much matching funding commitment is required?

The amount of support sought from the Queensland Biomedical Voucher Program must be matched on a dollar-for-dollar basis by the national or international client.

For example, if you apply for \$250,000 (excluding GST), your proposed national or international client must commit to paying a minimum of \$250,000 (excluding GST) toward the biomedical services to be provided by you.

The commitment must be cash. In-kind payments are not considered cash.

## 1.10 What costs can the matching cash funding be used for?

The matching cash funding from the national or international client is cash that will be used to meet a minimum of half the cost of obtaining the proposed biomedical services to be provided by the applicant.

## 1.11 Does the matching cash funding contribution need to be available up front?

No, but the application must include a **letter of commitment** from the chief financial officer, chief executive officer, or another duly authorised person from the proposed national or international client committing the funding should the application to the Queensland Biomedical Voucher Program be successful.

## 1.12 Who is eligible to apply?

Queensland-based companies or businesses providing biomedical services are eligible to apply if they:

- provide services that support the development of a biomedical product; and
- have a valid Australian Business Number (ABN) and are GST registered – or have evidence of a valid exemption.

## 1.13 What does it mean to be Queensland-based?

An applicant is considered Queensland-based if it is:

- a Queensland-registered company or business that has Queensland as its principal place of business on the Australian Business Register; or

- a business that is not registered in Queensland but has a physical office in Queensland capable of providing biomedical services.

## 1.14 What does it mean to be a Queensland-registered company or business?

To be a Queensland-registered company or business the organisation's Australian Business Number (ABN) and the Australian Business Register (ABR) Number **must** designate a Queensland address as its principal place of business location.

## 1.15 Do I need to provide a quote for services to the proposed national or international client before applying?

Yes. Before applying you must provide a written quote to the proposed national or international client for the services to be provided.

The quote must clearly identify the part of the fee to be paid by the national or international client and the part to be supported by the State.

You must submit a copy of the quote with your application to the Queensland Biomedical Voucher Program.

## 1.16 What weighting is placed on each assessment criteria?

All assessment criteria are weighted equally.

## 1.17 How will funding support from the Queensland Biomedical Voucher Program be paid?

Funding will be paid in Australian dollars to the Queensland-based service provider.

Payments will be made in accordance with milestones contained in the funding agreement between the successful applicant and the State (through the Department of State Development, Manufacturing, Infrastructure and Planning).

The milestones will be based on the payment milestones in the service contract between the Queensland-based supplier and the national or international client.

Queensland Biomedical Voucher Program funding support will be paid as and when the national or international client pays milestone payments as evidenced by the receipt of payment for an invoice.

## 1.18 How many projects are likely to be funded?

The number of recipients will depend on the funding pool allocated to this funding round and the quality of the eligible applications submitted.

## 1.19 When is the closing date for submitting an application to Round 2 of the Queensland Biomedical Voucher Program?

Round 2 of the Queensland Biomedical Voucher Program closes at 12 noon on Thursday 27 June 2019, Australian Eastern Standard Time.

## 1.20 Will there be further rounds?

Further rounds will depend on the number of applications received in round 2 and the quantum of funding allocated.

## 1.21 Can funding support from the Queensland Biomedical Voucher Program be used to purchase equipment?

Yes. Where small items of plant and equipment are required to be purchased by the applicant to enable it to provide the proposed biomedical services, these items can be included in a proposal provided:

- the cost of the capital item is itemised in the quote to the national/international client; and
- the capital item is necessary to enable the applicant to provide biomedical services to the national/international client.

*It should be noted that applications where all or the majority of the funding will be provided to support the provision of biomedical services, rather than the purchase of capital items, will be considered favourably during assessment.*

## 1.22 Can funding support from the Queensland Biomedical Voucher Program be used to support projects which have already commenced with an applicant? Can the voucher support an existing program of work?

No. Projects that are already underway are not eligible.

Funding support from the Queensland Biomedical Voucher Program is only available for services provided after the execution of the funding agreement.



## 1.23 Can funding support from the Queensland Biomedical Voucher Program be used to extend a current project which is about to finish?

No. Funding support cannot be used to extend an existing project—projects that are already underway are not eligible.

A new service agreement that builds on completed work undertaken in Queensland by an applicant for an existing national or international client is eligible for funding support.

## 1.24 What timeframes apply to the completion of the projects supported by the Queensland Biomedical Voucher Program?

A successful round 2 proposal must be completed by the applicant within 18 months of execution of a funding agreement.

## 1.25 How will funding be allocated? Who will assess the applications?

All applications will be initially assessed against the eligibility criteria.

All eligible applications will then be assessed by a panel of independent external assessors against the assessment criteria published in the Queensland Biomedical Voucher Program Guidelines for applicants.

Applications will also be subject to due diligence and financial analysis.

## 1.26 Can I submit more than one application?

Yes, if you determine you have more than one eligible project, you are able to submit more than one application.

## 1.27 Can a public research institute/statutory body (for example, QIMR) be an applicant/supplier?

Yes.

## 1.28 Can a Queensland university be an applicant/supplier of supported services?

Yes.

## 1.29 Can an Australian Government agency be an applicant/supplier of supported services e.g. CSIRO?

Yes, provided the services are provided from premises located in Queensland.

## 1.30 Can Queensland government departments or agencies be an applicant/supplier of supported services?

No, a Queensland Government department or agency cannot be an applicant.

## 1.31 Can a Queensland public hospital be an applicant/supplier of supported services?

No.

## 1.32 Can an Australian or overseas university be a national/international client?

Yes.

## 1.33 What is a Funding Agreement?

The template Queensland Biomedical Voucher Program funding agreement is published on the Department of State Development, Manufacturing, Infrastructure and Planning website: <http://statedevelopment.qld.gov.au/>.

## 1.34 Are the terms and conditions negotiable?

No. Successful applicants will be required to enter into the terms and conditions contained in the template Queensland Biomedical Voucher Program funding agreement published on the Department of State Development, Manufacturing, Infrastructure and Planning website.

As terms and conditions will not be negotiated if a funding offer is made applicants must ensure they have read, understand and accept them before submitting an application for funding support.

## 1.35 Where can I find more information about the Queensland Biomedical Voucher Program?

For more information about the Queensland Biomedical Voucher Program:

- visit [www.statedevelopment.qld.gov.au](http://www.statedevelopment.qld.gov.au)
- email the program team [Biomedical@DSDMIP.qld.gov.au](mailto:Biomedical@DSDMIP.qld.gov.au)
- Or call on 13 QGOV (13 74 68)

## 1.36 Does a Queensland based company fit the criteria for a client, i.e. national or international based client?

The client must be a company or business with its principal place of business outside of Queensland with a clearly defined biomedical product, (refer to 1.4 of the QBVP Frequently Asked Questions to define what is a biomedical product).

## 1.37 Does the initiative support advancing biomedical products targeted only for human application?

No – Under the QBVP Guideline definitions of Biomedical products and Biomedical services (s 2.3.1) there is not distinction made regarding the application or end user of the Biomedical products and/or services. Biomedical products with a veterinary application or end use can be considered as a biomedical product under the QBVP Guidelines.

- Medical devices and diagnostics
- Pharmaceuticals (traditional and bio-pharmaceuticals and vaccines/drug discovery)
- Complementary medicines
- Supporting digital technologies – including eHealth

## 1.38 Can the program be used to re-engage a client who has previously used the facility if the proposed project has not yet started?

Yes – your application can be used to re-engage with clients who have already used your facility if the project has not yet started. Your application would need to clearly demonstrate how the proposal will expand the relationship and where the services are likely to be carried out or undertaken if the proposal is not successful. But it should be noted that section 2.7 of the QBVP Guidelines provide that, applications involving a proposal for an applicant to provide biomedical services to a new national/international client will be considered favourably.





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